



Session 1

COOPERATIVES CONTRIBUTION IN HELPING ECONOMIES BECOME MORE RESILIENT AND SUSTAINABLE

Tehran, Iran
December 2018

Long-term sustainability – some examples of Malaysian cooperatives resilience

Koperasi Permodalan FELDA Bhd (1980)

Challenges:
Businesses took over by GLIC



| | | |
|--------------------------|---|-----------------------------|
| TOTAL MEMBERS | TOTAL SHARES & SUBSCRIPTIONS | TOTAL ASSET |
| 264,074 | RM2,504,606,000.00 | RM4,815,413,000.00 |
| TOTAL GROUP ASSET | TOTAL TURNOVER | TOTAL GROUP TURNOVER |
| RM5,575,536,000.00 | RM1,205,689,000.00 | RM1,334,573,000.00 |

Koperasi Tunas Muda Sungai Ara, Pulau Pinang (1963)

Challenges:
Possible lost of land/livelihood



| | | |
|--------------------------|---|-----------------------------|
| TOTAL MEMBERS | TOTAL SHARES & SUBSCRIPTIONS | TOTAL ASSET |
| 1334 | RM14,715,337.57 | RM329,669,513.78 |
| TOTAL GROUP ASSET | TOTAL TURNOVER | TOTAL GROUP TURNOVER |
| RM347,185,113.78 | RM102,314,908.98 | RM15,847,236.98 |

Koperasi Kaum Ibu Kubang Pasu, Kedah (1967)

Challenges:
Business ruined by flood



| | |
|----------------------|---|
| TOTAL MEMBERS | TOTAL SHARES & SUBSCRIPTIONS |
| 500 | RM1,260,653.56 |
| TOTAL ASSET | TOTAL TURNOVER |
| RM3,973,904.52 | RM5,671,428.00 |



ANGKASA Evolution Roadmap



6.5 million Co-op Members from **14,000** Co-ops
July 2018



ANGKASA as the Prime Mover and Advocate of the successful **School Based Co-op Initiative**
Early 1990s – Current
1.8 million members with annual turn-over of **RM 383 million** (2017)

- Current Prime Functions
- Salary Deduction Services
- Training
- Coaching
- Co-op Development
- Apex Co-op
- National Co-op Policy (2011-2020)



Formation of **ANGKASA Investment Holding Company**
2012



ASEAN Co-operative Organization Chair 2014 - current



ANGKASA Restructuring and Organisation Realignment
2013 - 2014

ACO General Meeting & Conference
December 2018

ANGKASA Strategic Plan
2016 – 2030

ANGKASA Strategic Economic Master Plan
2017 - 2030

ANGKASA Strategic Economic Master Plan Pioneer Project Execution
(2018)



Inaugural OIC Co-operative Round Table to form the OIC Co-op Federation
December 2018

1972 -2012

2013 -2018

Inception & Learning Growth

Transformation & Realignment of ANGKASA



ANGKASA Imperative Intervention For Sustainability of Coops: ANGKASA Strategic Economic Master Plan

Strategic Intent

The Strategic Economic Master Plan for the co-operative movement is built on the premise that co-operatives are collective economic entities designed to consolidate resources for the desired goal of creating sustainable economic wealth for members.

Co-operative Empowerment Projects (CEP) is the term given to a project or a cluster of projects that are designed to have a direct positive impact to a given co-operative or group of co-operatives for the purpose of sustainable wealth creation in Malaysia.

CEP1

ANGKASA owned / majority owned projects / businesses

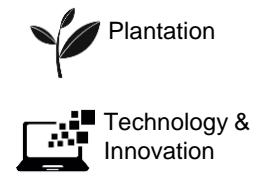
CEP2

Co-op Consortium based projects / businesses

CEP3

Individual Co-op Projects

7 Sectors (identified & developed)
Project Investment: RM 150 million (estimated)



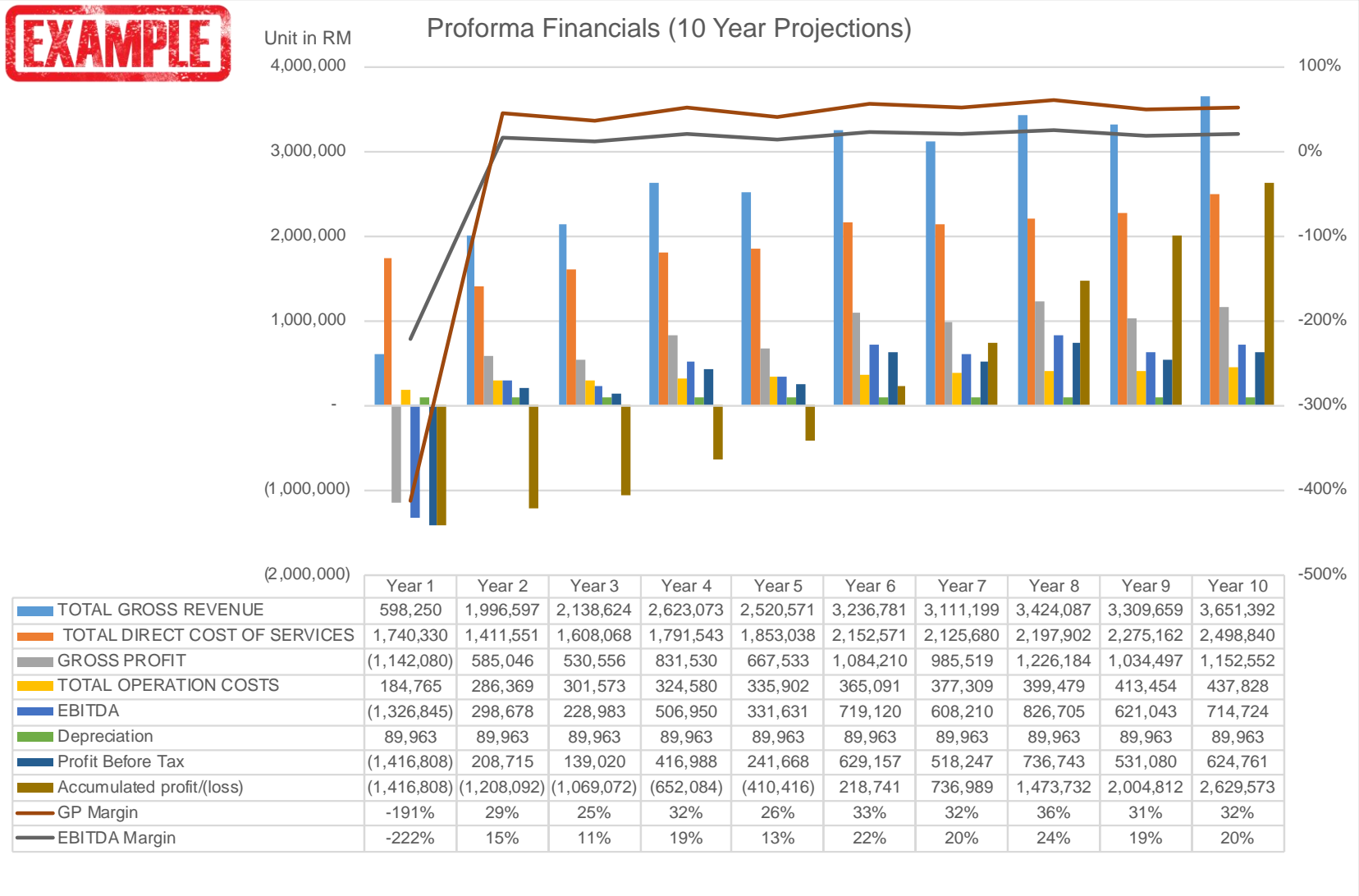
Sector Ready To-Go by 2019: Agriculture & Agro-Based
Pilot Project: Centralised Cattle Husbandry Facility (Heifers Park)
Investment: RM 3.3 million
ROI: Year 8
Note: See next page for sample of Pro-Forma Financials



Proforma Financials and Investment Strategy Dashboard (Centralised Cattle Husbandry Facility (Heifers Park))

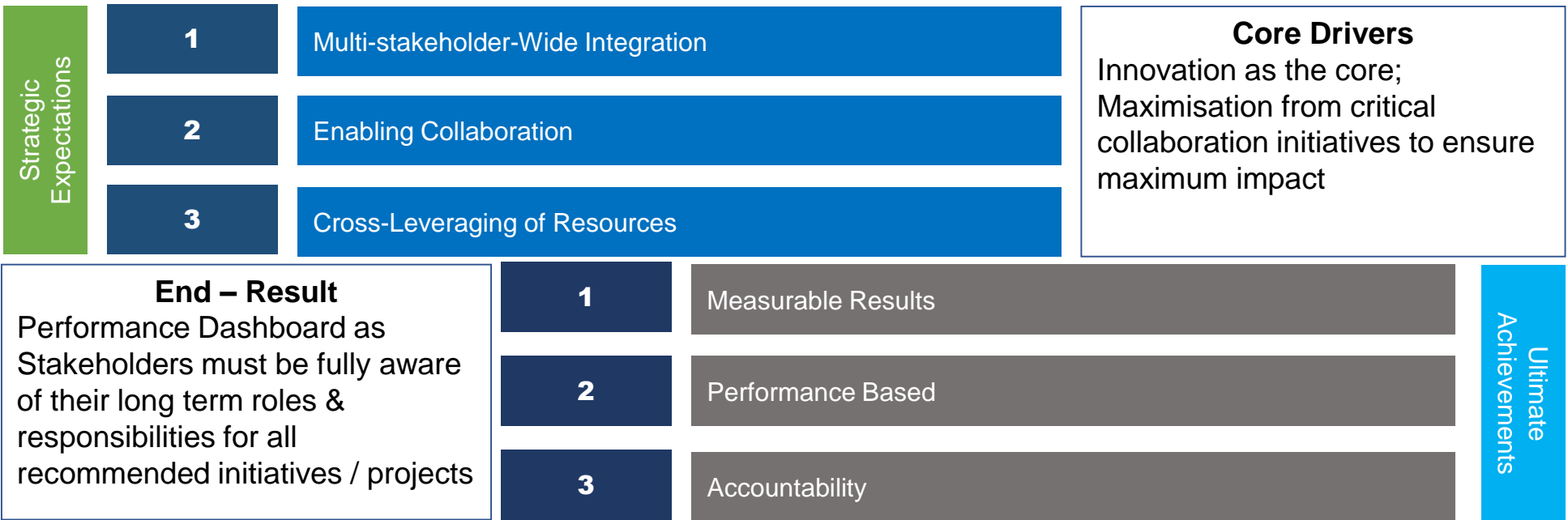
Revenue Stream

1. Sale of pregnant cow
2. Sale of unproductive female cow
3. Sale of grass feed
4. Sale of cow semen
5. Sale of Korean calves
6. Sale of meat of matured Korean cows
7. Sale of Sexing Kit
8. Artificial Insemination Services





ANGKASA Experience: The Strategic Take-Away





Session 1

COOPERATIVES CONTRIBUTION IN HELPING ECONOMIES BECOME MORE RESILIENT AND SUSTAINABLE

Tehran, Iran
December 2018

The Change Begins NOW HERE Or We Will Go No WHERE